

Maven Infotech

Business Consulting | IT Consulting | Digital Solutions - We help you to go Digital

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Job Description:

Maven Infotech, Netherlands is looking for a **Dutch** speaking Telemarketing/Pre Sales executive on a temporary basis. Minimum of 6 months and possibility for an extension. We are currently looking for **students** only.

What are you going to do?

A Telemarketer and a Pre Sales Representative, is responsible for talking to potential customers on the phone to sell services Maven Infotech is offering. Their duties include generating leads, tracking customer contact lists and explaining the benefits of Maven Infotech's offerings.

Telemarketer & Presales duties and responsibilities

A daily duties focus primarily on convincing the company or individuals to buy Maven Infotech's services. The duties and responsibilities for a Telemarketer are:

- Delivering scripted talks that describe the Maven Infotech's services
- Generating leads from online, linked in and other sources
- Explaining services Maven Infotech is offering and their prices
- Listen to the customer needs and how Maven Infotech can make an impact on their business so that they can accelerate their business by taking our services.
- Answering customer questions
- Obtaining customer information such as name and address
- Keeping track of customers that have been contacted and those who do not want to be contacted in the future
- Following up on previous customers for potential sales
- Maintaining records of customer contacts
- Completing customer surveys to obtain information about potential customers
- Scheduling meetings with Sales Executives
- Attending customer meetings with Sales Executives.

Working hours, location & additions

- Currently we are working from a home office and planning to move to office in 3 quarters.
- Work Location: Amstelveen
- 3 days in a week with a total of 12 hours in a week. We can extend this after one to two quarters.
- Benefit for getting the experience as a Sales Executive.
- A nice addition to your CV at a IT Consulting company

Contact:

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